

# Networking Days 2021

## Online, 5 May - 12 May

### Day 1, Tuesday, 4th May

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**19:00-20:00 CET**

*Welcome Cocktail*

### Day 2, Wednesday, 5th May

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**14:00-14:25 CET**

*Event Opening*

**14:25-14:30 CET**

*Mini break*

**14:30-15:35 CET**

*Welcome to change! A new paradigm for work... and for life!*

Karim Benammar

**15:35-15:45 CET**

*Mini break*

**15:45-16:50 CET**

*M&A and me: Transactions in LSP-land*

Roberto Ganzerli

**16:50-18:00 CET**

*Speed networking*

### Day 3, Thursday, 6th May

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**11:00-11:30 CET**

*Introducing Trados Business Manager version 6*

Camille Avila

Senior Product Marketing  
Executive, RWS

**11:45-12:15 CET**

*LBS Demo - Title to be announced*

**12:30-13:00 CET**

*Using New Video Localization Technologies to Grow Your Business*

George Zhao

CEO, VideoLocalize

**14:00-14:50 CET**

*Translation and Automation: 3 aspects - part 1*

Istvan Lengyel

**14:50-15:00 CET**

*Mini break*

**15:00-15:50 CET**

*Translation and Automation: 3 aspects - part 2*

Istvan Lengyel

**15:50-16:00 CET**

*Mini break*

**16:00-16:50 CET**

*Translation and Automation: 3 aspects - part 3*

Istvan Lengyel

**16:50-17:00 CET**

*Mini break*

**17:00-18:00 CET**

*Mini unconference*

## **Day 4, Tuesday, 11th May**

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**14:00-15:05 CET**

*Powering Growth: Revenue acceleration – Strategy, execution and measurement for sellers and managers in the L10n Space*

Grainne Maycock

**15:05-15:15 CET**

*Mini break*

**15:15-16:20 CET**

*Negotiating for value in a new world*

Alexander Freeland

**16:20-17:30 CET**

*Networking hour - The bar is OPEN!*

## **Day 5, Wednesday, 12th May**

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**14:00-14:50 CET**

*Topic based networking hour*

**14:50-15:00 CET**

*Mini break*

**15:00-16:05 CET**

*Translation Economics of the 2020s*

Jaap van der Meer

**16:05-16:15 CET**

*Mini break*

**16:15-17:20 CET**

*Stepstones for accelerated growth in a post-COVID world*

Josef Kubovsky

**17:20-17:25 CET**

*Mini break*

**17:25-18:00 CET**

*Event closing*