

Focus on Project Management

1-2 December 2022 / Manchester, UK

Day 1, Wednesday, 30th Nov

Pre-conference Focus on Technology

13:15-13:30

Welcome coffee

13:30-14:00

Technology demos

14:00-14:30

Technology demos

14:30-15:00

Coffee break

15:00-17:30

Advanced trainings

18:00-19:30

Welcome drinks

Day 2, Thursday, 1st Dec

Conference day

9:00-9:30

Open registration & welcome coffee

9:30-10:00

Event Opening

10:00-10:30

Keynote speaker

10:30-11:00

Coffee break

11:00-12:30

Upgrade your 'Business Savvy' skills through efficient human connection - part I

Zoran Metikoš

Business Growth Consultant
& Educator, Profecta BDI

12:30-14:00

Lunch

14:00-15:30

Community building or just vendor management / Sell without selling and break new boundaries

Arancha Caballero
Managing Director, Nuadda
Thomas Edwards
Silver Flamingo Global SFG,
FluentSales LLC

15:30-16:00

Coffee break

16:00-17:30

Better your business through your community / I don't do sales workshop - How PMs can effortlessly increase revenues

Arancha Caballero
Managing Director, Nuadda
Thomas Edwards
Silver Flamingo Global SFG,
FluentSales LLC

19:30-0:00

[*Networking dinner*](#)

Day 3, Friday, 2nd Dec

Conference day

9:00-9:30

Morning coffee

9:30-11:00

Sell without selling and break new boundaries / Community building or just vendor management

Thomas Edwards
Silver Flamingo Global SFG,
FluentSales LLC
Arancha Caballero
Managing Director, Nuadda

11:00-11:30

Coffee break

11:30-13:00

I don't do sales workshop - How PMs can effortlessly increase revenues / Better your business through your community

Thomas Edwards
Silver Flamingo Global SFG,
FluentSales LLC
Arancha Caballero
Managing Director, Nuadda

13:00-14:30

Lunch

14:30-16:00

Upgrade your 'Business Savvy' skills through efficient human connection - part II

Zoran Metikoš
Business Growth Consultant
& Educator, Profecta BDI

16:00-16:30

Coffee break

16:30-16:45

Keynote speaker

16:45-17:15

Event recap & closing