Focus on Project Management
1-2 December 2022 / Manchester, UK

Day 1, Wednesday, 30th Nov

Pre-conference Focus on Technology

15:00 - 15:30
Welcome coffee

15:30 - 17:30
LBS Suite workshop

Anna Kozubek
Senior Business Manager at LBS Suite

18:00 - 19:30
Welcome drinks

Day 2, Thursday, 1st Dec

Conference day

9:00 - 9:30
Open registration & welcome coffee

9:30 - 10:00
Event Opening / PM Training & Certification

10:00 - 10:30
Learn. Unlearn. Relearn

Miruna Pavoni
Pavoni Studio

10:30 - 11:00
Coffee break

11:00 - 12:30
Upgrade your 'Business Savvy' skills through efficient human connection - part I

Zoran Metikoš
Business Growth Consultant & Educator, Profecta BDI

12:30 - 14:00
Lunch

14:00 - 15:30
Community building or just vendor management / Sell without selling and break new boundaries

Arancha Caballero
Managing Director, Nuadda
Thomas Edwards
Silver Flamingo Global SFG, FluentSales LLC

15:30 - 16:00
Coffee break

16:00 - 17:30

Better your business through your community / I don't do sales workshop - How PMs can effortlessly increase revenues

Arancha Caballero
Managing Director, Nuadda

Thomas Edwards
Silver Flamingo Global SFG, FluentSales LLC

19:30 - 0:00

Networking dinner

Day 3, Friday, 2nd Dec

Conference day

9:00 - 9:30

Morning coffee

9:30 - 11:00

Sell without selling and break new boundaries / Community building or just vendor management

Thomas Edwards
Silver Flamingo Global SFG, FluentSales LLC

Arancha Caballero
Managing Director, Nuadda

11:00 - 11:30

Coffee break

11:30 - 13:00

I don't do sales workshop - How PMs can effortlessly increase revenues / Better your business through your community

Thomas Edwards
Silver Flamingo Global SFG, FluentSales LLC

Arancha Caballero
Managing Director, Nuadda

13:00 - 14:30

Lunch

14:30 - 16:00

Upgrade your 'Business Savvy' skills through efficient human connection - part II

Zoran Metikoš
Business Growth Consultant & Educator, Profecta BDI

16:00 - 16:30

Coffee break

16:30 - 16:55

Talk ain't cheap!

Richard Brooks - Keynote
Richard-Brooks.com

16:55 - 17:15

Event recap & closing