

# Focus on Executives 2023

## 11-12 May 2023 | Bled, Slovenia

### Day 1, Wednesday, 10th May

**19:30 - 23:00**

*Welcome dinner*

### Day 2, Thursday, 11th May

**Track 1 - The most important deal of your life | Annette Lawlor & Olga Blasco**

**9:00 - 9:30**

*Open Registration & Welcome coffee*

**9:30 - 10:00**

*Welcome & Introductions*

**10:00 - 11:30**

*Session 1 - What's your end game?*

**11:30 - 12:00**

*Coffee break*

**12:00 - 13:30**

*Session 2 - Tales from the M&A trenches / Are you ready for action?*

**13:30 - 14:45**

*Lunch*

**14:45 - 16:15**

*Session 3 - Let's play: Pitch your company*

**16:15 - 16:45**

*Coffee break*

**16:45 - 17:00**

*Recap & takeaways*

**17:00 - 18:00**

*Panel session - M&A: Navigating the emotional and practical roller coaster*

Paul Doherty

Strategy Management  
Consultants

Gerd Janiszewski

BoardXpert

Véronique Özkaya

Argos Multilingual

**20:00 - 0:00**

*Networking Dinner at the Rose Bled hotel*

## **Day 3, Friday, 12th May**

**Track 2 - Strategise using Objectives & Key Results:  
Everything You Need to Know to Get Started | Jeff Gothelf**

**9:15 - 9:45**

*Morning coffee*

**9:45 - 11:15**

*Session 1 - Objectives & Key Results Basics*

**11:15 - 11:45**

*Coffee break*

**11:45 - 13:15**

*Session 2 - Goals are set, but now what?*

**13:15 - 14:30**

*Lunch*

**14:30 - 16:00**

*Session 3 - Open forum*

**16:00 - 16:30**

*Coffee break*

**16:30 - 17:00**

*Recap & event closing*