

Focus on Executives 2024

16-17 May | Malta

Day 1, Wednesday, 15th May

19:30 - 23:30

Welcome Dinner

Day 2, Thursday, 16th May

Track 1: Client Acquisition 2024 - A Practical Playbook | Robert Martin

9:00 - 9:30

Open Registration & Welcome Coffee

9:30 - 9:45

Event Opening

9:45 - 11:15

Laying the Foundations - Defining Our Niche

11:15 - 11:45

Coffee Break

11:45 - 13:15

Uncovering Opportunities

13:15 - 14:30

Lunch

14:30 - 16:00

Closing Deals - Expanding Relationships

16:00 - 16:30

Coffee Break

16:30 - 17:15

Group discussions

20:00 - 0:00

Networking Dinner

Day 3, Friday, 17th May

Track 2: Leading for Success: Making Business Growth Your Ultimate Goal | Kimberley Harris

9:15 - 9:45

Morning Coffee

9:45 - 11:00

Catalysts for Growth: Unearthing the Drivers of Business Expansion

11:00 - 11:30

Coffee Break

11:30 - 12:45

Understanding Barriers: The Power of Fear and How to Overcome It

12:45 - 14:00

Lunch

14:00 - 15:00

Futurising Business: Understanding Your Why

15:00 - 16:00

Panel Session - Innovative Partnerships: Solutions for Leveraging Technology and Diversifying Services

Marija Jestic

Diego Mosca

Maii Abdel-Wahab

16:00 - 16:30

Recap & Event Closing

16:30 - 17:00

Closing Drinks