Focus on Executives 2024
16-17 May | Malta

Day 1, Wednesday, 15th May

19:30 - 23:30
Welcome Dinner

Day 2, Thursday, 16th May

Track 1: Client Acquisition 2024 – A Practical Playbook | Robert Martin

9:00 - 9:30
Open Registration & Welcome Coffee

9:30 - 9:45
Event Opening

9:45 - 11:15
Laying the Foundations – Defining Our Niche

11:15 - 11:45
Coffee Break

11:45 - 13:15
Uncovering Opportunities

13:15 - 14:30
Lunch

14:30 - 16:00
Closing Deals – Expanding Relationships

16:00 - 16:30
Coffee Break

16:30 - 17:15
Group discussions

20:00 - 0:00
Networking Dinner

Day 3, Friday, 17th May

Track 2: Leading for Success: Making Business Growth Your Ultimate Goal | Kimberley Harris

9:15 - 9:45
Morning Coffee

9:45 - 11:00
Catalysts for Growth: Unearthing the Drivers of Business Expansion

11:00 - 11:30
Coffee Break

11:30 - 12:45
Understanding Barriers: The Power of Fear and How to Overcome It

12:45 - 14:00
Lunch

14:00 - 15:00
Futurising Business: Understanding Your Why

15:00 - 16:00
Panel Session - Innovative Partnerships: Solutions for Leveraging Technology and Diversifying Services

Marija Jestric

Diego Mosca

Maii Abdel-Wahab

16:00 - 16:30
Recap & Event Closing

16:30 - 17:00
Closing Drinks