# Networking Days 2025 22-23 September 2025 / Budapest, Hungary

### Day 1, Sunday, 21st Sep

#### **Pre-Conference Day**

18:30 - 20:00

Ace Connections: Welcome Drinks to Ignite the Night

## Day 2, Monday, 22nd Sep

#### **Conference Day 1**

9:00 - 9:30

Open Registration

9:30 - 9:45

Event Opening, ELIA Board & Keynote Introduction

9:45 - 10:30

Opportunity Knocks: Do you Know the Rules? Understanding how to Thrive Amidst Al-Driven Disruptions

Renato Beninatto -Keynote

Chairman/Co-Founder

10:30 - 10:45

Group Discussions and Q&A about the Keynote

10:45 - 11:15

Coffee Break

11:15 - 11:30

Introduction to the Discussion Group Format & to Topic 1

11:30 - 12:30

Opportunity Knocks: Who's Got the Winning Hand? Mastering the Shift from Selling Services to Selling Solutions

12:30 - 14:00

Buffet Lunch

14:00 - 14:15

Introduction to Topic 2

14:15 - 15:15

Opportunity Knocks: What's the Real Price of Entry? Dealing with the Illusion of No-Cost Al Services and Preserving your Value 15:15 - 15:45

Coffee Break

15:45 - 17:15

All In: A Dynamic Networking Session Blending ELIA History and Fun

19:30 - 0:00

Full House: Celebration of 20 years of ELIA

## Day 3, Tuesday, 23rd Sep

#### **Conference Day 2**

9:30 - 9:45

ELIA Update

9:45 - 10:45

Poker Faces at the Table: Master Players Debating the

Future of our Industry

10:45 - 11:15

Coffee Break

11:15 - 11:30

Introduction to Topic 3

11:30 - 12:30

Opportunity Knocks: Are you Still in the Game? The Essential Skills and Training to Stay Competitive

12:30 - 14:00

Buffet Lunch

14:00 - 14:15

Introduction to Topic 4

14:15 - 15:15

Opportunity Knocks: Time to Cash Out?

Planning your Successful Exit Strategy from the

Localisation Business

15:15 - 15:45

Coffee Break

15:45 - 16:30

Event Closing

19:30 - 20:30

Danube Private Cruise