

# Networking Days 2025

## 22-23 September 2025 / Budapest, Hungary

### Day 1, Sunday, 21st Sep

#### Pre-Conference Day

**18:30 - 20:00**

*Ace Connections: Welcome Drinks to Ignite the Night*

### Day 2, Monday, 22nd Sep

#### Conference Day 1

**9:00 - 9:30**

*Player Check-In: Open Registration*

**9:30 - 9:45**

*First Deal: Event Opening and ELIA Board Introduction*

**9:45 - 10:30**

*Opportunity Knocks: Do you Know the Rules?*

*Understanding how to Thrive Amidst AI-Driven Disruptions*

Renato Beninatto -  
Keynote  
Chairman/Co-Founder

**10:30 - 10:45**

*Table Talk: Keynote Q&A*

**10:45 - 11:15**

*Shuffling the Deck: Coffee Break*

**11:15 - 11:30**

*Round 1 Briefing: Discussion Topic Introduction*

**11:30 - 12:30**

*Opportunity Knocks: Who's Got the Winning Hand?*

*Mastering the Shift from Selling Services to Selling Solutions*

**12:30 - 14:00**

*Table Reset: Buffet Lunch*

**14:00 - 14:15**

*Round 2 Briefing: Discussion Topic Introduction*

**14:15 - 15:15**

*Opportunity Knocks: What's the Real Price of Entry?*

*Dealing with the Illusion of No-Cost AI Services and Preserving your Value*

**15:15 - 15:45**

*Shuffling the Deck: Coffee Break*

**15:45 - 17:15**

*All In: A Dynamic Networking Session Blending ELIA History and Fun*

**19:30 - 0:00**

*Full House: Celebration of 20 years of ELIA*

## Day 3, Tuesday, 23rd Sep

### Conference Day 2

**9:30 - 9:45**

*Dealer's Cut: The ELIA Update*

**9:45 - 10:45**

*Poker Faces at the Table: Master Players Debating the Future of our Industry*

Jerry Froggett

CEO

Harald Krohmer

Managing Director

Asta Rusakevičienė

CEO

Gergana Toleva

CRO / M&A Advisor

**10:45 - 11:15**

*Shuffling the Deck: Coffee Break*

**11:15 - 11:30**

*Round 3 Briefing: Discussion Topic Introduction*

**11:30 - 12:30**

*Opportunity Knocks: Are you Still in the Game?*  
*The Essential Skills and Training to Stay Competitive*

**12:30 - 14:00**

*Between the Bets: Buffet Lunch*

**14:00 - 14:15**

*Round 4 Briefing: Discussion Topic Introduction*

**14:15 - 15:15**

*Opportunity Knocks: Time to Cash Out?*  
*Planning your Successful Exit Strategy from the Localisation Business*

**15:15 - 15:45**

*Shuffling the Deck: Coffee Break*

**15:45 - 16:30**

*Final Draw: Event Closing*

**19:30 - 20:30**

*The Wild Card: Danube River Cruise*